

<b>ID</b>	SPU27
<b>STATE ID</b>	<b>ITEM 3</b>
<b>Description</b>	LARGE STANDARD CAB PICKUP: 8,200 lb. GVWR minimum, 8 ft. Straight Side Body, V-8 Engine, Automatic Transmission
<b>Estimated Quantity</b>	2
<b>Delivery Location/details</b>	Vehicle price with equipment listed above FOB: Dept. of Administrative Services, Des Moines, IA
<b>Pre-delivery Inspection Allowance (per vehicle)</b>	\$54.00

Equipment Description	Pricing Configuration #1		Pricing Configuration #2		Pricing Configuration #3	
	Option Order #	Option Price	Option Order #	Option Price	Option Order #	Option Price
<b>Base Vehicle Minimum Specifications</b>						
1 Wheelbase: Minimum 133 inches.			137	\$0.00		\$0.00
2 Engine: V-8, 5.4 - 6.0 liter.			995	\$0.00		\$0.00
3 Charging system minimums: 95 amp. alternator, 540 CCA battery.			STD	\$0.00		\$0.00
4 Air conditioning w/all required options.			STD	\$0.00		\$0.00
5 Engine block heater.			41H	\$0.00		\$0.00
6 Tilt steering column, Automatic speed control.			STD	\$0.00		\$0.00
7 Power 4-wheel anti-lock brakes.			STD	\$0.00		\$0.00
8 Power steering.			STD	\$0.00		\$0.00
9 Wipers, intermittent.			STD	\$0.00		\$0.00
10 Window, rear sliding.			433	\$0.00		\$0.00
11 Cigar lighter.			STD	\$0.00		\$0.00
12 Remote keyless entry.			60F	\$0.00		\$0.00
13 Power Locks			STD	\$0.00		\$0.00
14 Mirrors: exterior swing away, interior day/night.			STD	\$0.00		\$0.00
15 Radio, AM-FM CD w/internal clock.			585	\$0.00		\$0.00
16 Interior trim package w/insulating headliner and door panels, dome lamp. Full rubber floor covering. Split bench seat w/vinyl upholstery.			3E CLOTH SEAT RUBBER FLOOR MAT	\$0.00		\$0.00
17 Rear axle, anti-spin differential.			X3L	\$0.00		\$0.00
18 Tires: All-season radial. Spare mounted under box.			STD	\$0.00		\$0.00
19 Fuel tank(s), highest capacity available.			STD	\$0.00		\$0.00
20 Trailer tow package: Class IV receiver hitch, 2-inch shaft. 7-wire trailer wiring receptacle at hitch.			86T	\$0.00		\$0.00
21 Rear step bumper.			STD	\$0.00		\$0.00
22 Other options: If an option is not explicitly listed but requires an additional cost, please list this option on this line			44T AUTO	\$0.00		\$0.00
23 Required Options (Pricing required for a complete Bid)						
24 N/A				\$0.00		\$0.00
25 Options which may be required						
26 N/A						
27						

28	<b>Vehicle Make:</b>			FORD	
29	<b>Vehicle Model:</b>			F250	
30	<b>Vehicle Model Code:</b>			F20	
31	<b>% discount off dealer price (Black Book Invoice) for additional options not stated in specifications:</b>			0.00%	
32	<b>American Made (Yes/No):</b>			Yes	
33	<b>Exact Model Designation and Equipment Package:</b>			607A	
34	<b>EPA Highway (MPG):</b>				
35					
36	<b>Base Price:</b>			\$24,546.80	\$0.00
37	<b>Required Option Price:</b>			\$0.00	\$0.00
38	<b>Fleet Incentive Discount:</b> (Note: Discounts are subtracted from the cost and should be entered as a negative value)			\$0.00	\$0.00
39	<b>Government Discount:</b> (Note: Discounts are subtracted from the cost and should be entered as a negative value)			(\$6,900.00)	\$0.00
40	<b>Other Discounts:</b> (Note: Discounts are subtracted from the cost and should be entered as a negative value)			(\$12.00)	\$0.00
41	<b>Final Price:</b>			\$17,634.80	\$0.00